

CAPGATE

COMPANY PROFILE

Capgate specialize in providing tailored financial solutions to small and medium-sized enterprises (SMEs), helping them unlock their growth potential and navigate financial challenges. Our suite of services includes both secured and unsecured funding, trade finance options like sales and purchase bill discounting, and expert support for SMEs seeking to go public through an IPO.

With a focus on flexibility, competitive rates, and strategic guidance, we are dedicated to helping businesses streamline cash flow, optimize capital structure, and achieve long-term success. Whether you're securing quick funding or preparing for an IPO, CAPGATE is your trusted partner in financial growth and stability.

Capgate Consultants



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<https://www.capgateconsultants.com>





About Us

Your Trusted Partner in Financial Growth.

Our Service

- Debt Services
 - Loan Against Property (LAP)
 - Unsecured Business Loan
- Capital Market
 - SME IPO Advisory**
- Trade Finance

Why Choose Us

- Expert Team
- Tailored Solutions
- Transparency

Overview

Capgate Consultants Pvt Ltd, established by ex-bankers and Chartered Accountants, is a prominent financial consultancy services provider. It offers various services such as loan syndication and project consultancy. The company, with its vision to become one-stop shop for all financial needs of SMEs, specializes in offering advice and providing tailored solutions. Capgate matches the clients appropriately with the most suitable lenders, thereby concentrating their efforts on building strong relationships with these lenders before sending loan proposals. With that tailored strategy and experience, Capgate has helped clients avoid common hassles in securing funding.



The Team

Who makes everything possible



C.S. Tiwari

Founder and CEO



Manish Arora

Director

APPROACH



NEW APPROACH

FINANCIAL SOLUTIONS

- **Personalized Financial Solutions:** We collaborate closely with you to design a funding strategy that perfectly aligns with your business needs, whether for growth, stability, or expansion.
- **Speed and Simplicity:** Our application process is streamlined for efficiency, ensuring you get fast access to the capital you need when opportunities arise.
- **Clear and Transparent:** We believe in honest, transparent pricing. There are no hidden fees—just clear terms and fair rates, so you know exactly what to expect.
- **End-to-End Support:** From initial consultation to post-IPO guidance, our team is with you every step of the way, providing expert advice and practical assistance.
- **Proven Expertise:** Our specialists bring years of experience, having successfully guided numerous SMEs through IPO launches and financial transformations.
- **Tailored for Your Success:** Every SME is different, which is why we customize our approach to fit your specific goals, challenges, and market position.
- **Extensive Network:** Tap into our strong relationships with investors, analysts, and media outlets to amplify your brand's visibility and attract the right attention during your IPO.
- **Unwavering Commitment:** Your success drives us. We are fully dedicated to delivering results that exceed expectations, ensuring your business thrives in a competitive landscape.

Make informed financial decisions, optimize your cash flow, and maintain financial stability, no matter what the market conditions.

By choosing us as your trusted financial partner, you gain access to a team that is dedicated to your success.

Together, we'll unlock new opportunities, streamline your operations, and position your business for sustainable, long-term growth.

Let us help you transform your challenges into opportunities, and guide you towards a prosperous financial future.

ABOUT SERVICES

At CAPGATE, we provide a wide range of financial services tailored to meet the unique needs of small and medium-sized enterprises (SMEs). Our Unsecured Funding options offer quick access to capital without requiring collateral, with flexible repayment terms designed to align with your business cycle. For businesses with assets to leverage, our Secured Funding allows you to secure larger loans at competitive interest rates, helping you drive growth and investment.

We also specialize in Trade Finance services such as Sales Bill Discounting, which converts your invoices into immediate cash flow, and Purchase Bill Discounting, which helps you pay suppliers promptly and negotiate better terms. Additionally, our SME IPO Services assist businesses in going public, from strategic consultation and regulatory navigation to financial structuring and post-IPO support. We guide you through every step of the IPO process, ensuring your company is prepared and positioned for success in the public market.

Each service is crafted with your business in mind, offering not only financial solutions but also strategic advice and long-term support to help your SME thrive. Whether you're seeking capital, financial advice, or guidance on taking your company public, CAPGATE is committed to helping you achieve your business goals.

About our services



LOAN AGAINST PROPERTY (LAP)

About

Loan Against Property (LAP) allows businesses to leverage their real estate assets—whether residential, commercial, or industrial properties—to secure funding. With flexible loan tenures and competitive interest rates, businesses can access substantial funding without selling their property, enabling them to expand, meet working capital needs, or fund new investments.

An Unsecured Business Loan provides financing without the need for collateral. This service is designed for businesses looking to expand or cover short-term expenses, offering loan amounts based on the company's financial health and cash flow. It's ideal for businesses that may not have significant assets to pledge as security but need capital for growth.

About

UNSECURED BUSINESS LOAN



SME'S IPO ADVISORY

About

CAPGATE's SME IPO Advisory Services guide small and medium-sized enterprises through the entire IPO process, from tailored strategy development to regulatory compliance and financial structuring. We help you optimize capital raising, attract investors, and position your company for long-term success. Our post-IPO support ensures continued growth and compliance in the public market.



TRADE FINANCE

About

Trade Finance Services include Sales Bill Discounting, which converts invoices into immediate cash, and Purchase Bill Discounting, helping you pay suppliers promptly. These services improve cash flow, enhance liquidity, and enable better supplier negotiations. They are designed to keep your business moving without disruption.



Capgate Consultants Pvt Ltd.

Thank you for taking the time to explore Capgate Consultants Pvt Ltd. We are committed to providing innovative financial solutions tailored to your unique business needs. Our team is dedicated to helping you unlock new opportunities for growth and success. We appreciate your interest and look forward to partnering with you on your financial journey.

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